

## Standard Terms & Conditions of the 2023 Club Med Referral Program

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For the purposes of the present conditions, "Referee" is defined as any household whose members live at the same address and none of whom have stayed at Club Med in the last 6 years.

"Referrer" is defined as any household whose members live at the same address, and at least one member has stayed at Club Med® in the last 6 years.

When the Referee makes his or her first reservation, a "Referral" voucher may be granted by the "Referrer", who will benefit in exchange from the advantages defined below.

The "Referral" discount is only valid if the Referrer and the Referee follow the "Referral" technical procedure detailed on the Club Med® website.

The "Referral" discount of HK\$500 can only be used by the "Referee" for his/her first booking.

The discount is valid for a period of 12 months from the date of the referral request made by the Referrer.

To be eligible, both the Referrer and the Referee must be residents of the same country and their country must be eligible for the referral program.

The referral request must be made by the Referrer, online, on his/her Club Med customer account. To be eligible, the Referee must be a "new customer" for Club Med® (namely without a Club Med® membership number or having a membership number but not having stayed with Club Med® for 6 years). If one of the members of the household has already stayed during the previous 6 years, the demand is automatically refused by Club Med®. The Referee must then make his reservation in his name and with the email address, the first and last name communicated by his Referrer during the Referral request and by using the code provided by his Referrer.

In case of finalization of the reservation by the Referrer including the signature of the sales form and payment of the deposit, the Referrer will be eligible for a "Referral" discount.

The "Referrer's" HK\$1,000 discount will be available 60 days prior to the Referee's departure and will be valid for a period of 12 months from that date. The Referrer will be informed of this by email. The email will only be sent if the Referrer has agreed to receive emails from Club Med with a valid email address. The Referrer must make the reservation in his name with the customer account and/or the GM number with which he made the referral request. If the Referee cancels his/her stay, the Referrer will not be able to benefit from the discount.

Valid on the inclusive VAT amount of a booking for a 4-nights minimum stay. Not valid on excursion tour. Cannot be combined with other online advantage codes. Several referral discounts can be applied on the same reservation (in agency or with the contact center only) but only one discount can be applied per customer number. Discounts can be combined with others Club Med® offers unless stipulated to the contrary in the special conditions of the offer concerned and providing total discounts do not exceed 40% of the total price of the booking. Offer valid through the Club Med® agencies, approved Club Med® agencies, Club Med® Contact Center or Club Med® website. Offer subject to availability and to Club Med sales conditions in force on the booking date available on the Club Med website. Non-retroactive offer. The offer cannot be applied to stays that have already been completed or fully paid. Club Med® reserves the right to change these terms and conditions at any time. The Referee and the Referrer must not live in the same house or be married. Club Med maintains the right

to refuse this program to anyone at its discretion if a transaction is suspected to be fraudulent, suspicious or in violation of the terms and conditions of the offer.

The Referrer declares having the prior consent of the Referee to communicate his first and last name and to receive a personal link or email. Without this information, the referral link cannot be created. The referrer agrees that the Referee may use his first and last name when booking.

2,500 Great Members points (loyalty program) are automatically added to the Referrer's account 3 days after the Referee comes back. If the Referee cancels his or her stay, the Referrer will not be eligible for the 2,500 Great Members points. Limited to no more than 10 Referee per sponsor per year.

#### Blackout Dates

Discounts applicable all Resorts all dates except on the below blackout travel dates:

Blackout dates for Club Med Bali, Club Med Phuket, Club Med Cherating, Club Med Bintan, Club Med Kani, Club Med Finolhu Villas and Club Med Kabira Ishigaki: 15 April 2023 to 18 April 2023, 30 April 2023 to 02 May 2023, 30 September 2023 to 06 October 2023, 23 December 2023 to 05 January 2024, 8 February 2024 to 16 February 2024, 29 March 2024 to 01 April 2024 and 27 April 2024 to 03 May 2024.

Blackout dates for Club Med Guilin and Club Med Lijiang: 29 April 2023 to 03 May 2023, 22 June 2023 to 24 June 2023, 29 September 2023 to 06 October 2023, 9 February 2024 to 16 February 2024, 04 April 2024 to 06 April 2024 and 27 April 2024 to 03 May 2024.

Blackout dates for Club Med Tomamu, Club Med Sahoro, Club Med Kiroro Peak, Club Med Kiroro Grand, Club Med Beidahu, Club Med Yabuli and Club Med Changbaishan: 25 February 2023 to 03 March 2023, 11 August 2023 to 14 August 2023 (Tomamu only) and 16 December 2023 to 01 March 2024.

Last updated: April 18<sup>th</sup>, 2023