

Standard Terms & Conditions of the 2020-2021 Club Med Referral Program

- (1) The HK\$2,000 "Sponsorship" discount is available 60 days before the departure of the "Recommended Friend" and can be used up to 12 months from the available date. An email is sent to the sponsor informing him of this. "Sponsor" means any household comprising a maximum two adults (proving a marital or comparable connection) and their respective minor children declaring they live in Hong Kong at the same address, one of whom has stayed with Club Med® in the previous 10 years. Only one sponsorship discount will be usable per file

- (2) The HK\$1,000 "Recommended Friend" discount can be used by the "Recommended Friend" when making a first booking. "Recommended friend" means any household comprising a maximum of two adults (proving a marital or comparable connection) and their respective minor children declaring they live in Hong Kong at the same address, and which is a "new customer" for Club Med® (namely without a Club Med® membership number or having a membership number but not having stayed with Club Med® for 10 years). If one of the members of the household has already stayed during the previous 10 years, the demand is automatically refused by Club Med®

- (1) (2) Discount valid on the inclusive VAT amount of a booking made from 16/08/2017, for a minimum stay of 4 nights. These discounts are valid for the purchase of an all-inclusive package of a minimum 4 nights. Discounts can be combined with other Club Med offers except ad hoc extra special discount (versus normal promotional calendar), Travel Agents exclusive offers or unless stipulated to the contrary in the special conditions of the offer. Discounts cannot be combined between them (only one "Sponsor" or "Recommended Friend" discount per dossier). Booking is only valid in Club Med® agencies or approved Club Med® agencies, subject to availability and to the terms and conditions of sale in force on the date the package concerned is booked. Non-retroactive offer, subject to availability. Club Med® reserves the right to terminate this offer at any time

- (3) 2,500 points are automatically added to the sponsor's account when the recommended friend returns, for a maximum of 10 recommended friends per sponsor and per year.